The purpose of this experiment is to study how people make decisions in a particular situation. Feel free to ask the monitor questions as they arise. From now until the end of the session, unauthorized communication of any nature with other participants is prohibited.

This experiment consists of 5 modules. We ask that you plan on staying until the end of the session, which will last about 90 minutes.

Instructions will be handed out at the beginning of each module.

Module 1:

1. In this module half of the participants will receive an *Endowment* of **1000 ECUs** (group A), and the other half will not (group B).
2. Each participant who receives an *Endowment* (group A) will be randomly paired with another person in this room who has not (group B). You will not know your partner's identity, nor will they know yours. Nor will these identities be revealed after the session is completed.
3. However, before the endowments are distributed and the pairing takes place, you may allocate the endowment between yourself and the other person as you wish if you were to receive this *Endowment*.
4. Profits in this module will be calculated in the following way:
5. *Group A: Profits = Endowment – Amount Sent*
6. *Group B: Profits = Amount Received*
7. You will be informed of your earnings for this module at the end of the experiment.
8. The exchange rate is: **300ECUs = 1 £**